

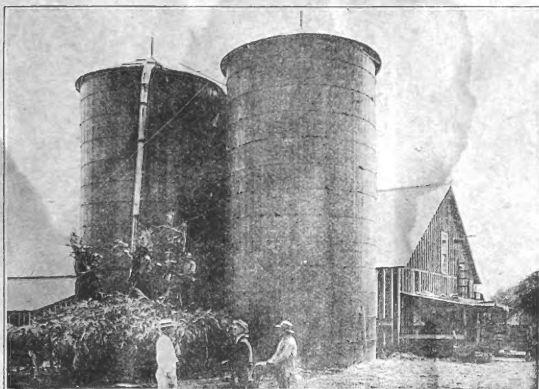
SF 95

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FEEDING AND FARMING

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OVER TEN YEARS OF FEEDING IN THIRTEEN STATES



Every cent taken from the cost of production adds to profits.

~*~*~

Prices depend on markets; but the south with its climate clips over one-third from the cost of producing meat.

~*~*~

"During the winter months expensive gains are almost always encountered, no matter what kind of live stock is being raised or fattened. The cost of summer gains was small."—Bul. 157 U. S. Bureau Animal Industry.

Compiled and Published by

H. M. MADISON

SAN ANTONIO, TEXAS

(Pamphlet Edition)

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SF 95
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FEEDING AND FARMING

PAMPHLET EDITION

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ONE of the most striking things about northern and eastern cattle feedings is, that of the feeds used in the published reports of the tests in northern States, there was 14.3 per cent (in cost) shipped in from the south; while every ounce of the feeds used in southern tests was absolutely home grown.

Another striking fact was that there was fed, per steer, in the north, almost as much cotton-seed meal and similar products, as in the south—the exact figures being, an average of 314 pounds of cotton-seed meal and 59 pounds of oilmeal per steer, in the northern States; and 411 pounds of cotton-seed meal in the south. This fact is rendered the more vividly striking by remembering that the average grain fed in northern States was 2,026 pounds per steer; and only 127 pounds in the south.

The amount of dry roughage fed in northern States was 823 pounds, per steer, as against 875 pounds in the south.

But there was a notably less amount of silage used in the south, the one feed that reduces the cost of gains more than any other; the average amount used in the north was 2,554 pounds per steer; and only 830 pounds in the south—had there been as much increase in the silage ration in the south as in the north in the past few years, it is not improbable that dry roughage would have disappeared from southern feed lots, and the cost of grains shown a further reduction.

Briefly summarized, the feeds of the north and south were practically equal as regards cotton-seed meal and similar products, and also as to dry roughages; while in the northern States there was used three times as much silage and sixteen times as much grain as in the south.

It is frankly said that the feeding term is a little longer in the north than in the south, but this will not account for the excess expense of producing a given number of pounds of meat in the north as compared with the south. In the 267 feeding tests which are investigated and compared in this booklet there was approximately 240,000 pounds of

beef produced in southern tests, at a cost of about \$12,000; while in northern tests there was produced about 236,000 pounds at a cost of about \$19,000—these are of course round numbers, and do not include States herein classed as eastern or western—the detailed figures will be found in cuts 1 to 7, at the latter part hereof.

Vital Facts

Such facts as these are of more than passing moment—they have far more than simply news value; they concern the economic production of one of the largest single elements of the food supply of the country and the world; they materially affect the problem of “the high cost of living”; they will exert a most powerful influence on the development of agriculture in the south; they will very materially affect the rapidity of the colonization of the vast tracts of idle lands in the southwest; they will positively help the railroad, banking, business and commerce of the entire south; and, in a way be felt throughout the nation and the world.

The facts presented on the following pages would never have been sought out as news items—the many months of patient and laborious investigation and comparison and tabulation would have been spent in more pleasant ways; but it was realized that through these investigations there would appear facts that would materially affect the well being of the southwest, the south and the entire country.

It is with no small degree of regret that it is said that there has never been an investigation like the one herein presented. For the most part, the conclusions and facts herein given are new—not new in the sense they have never been suspected by practical feeders for years; not new in the sense that no references have been made to them in bulletins and publications; not new in the sense that no scientific experiments have been made touching upon them—but new, because this is the first attempt to gather widely distributed data from sources that are authentic; then finding a basis for its

proper comparison; and finally deriving conclusions therefrom, deductively, instead of setting up a theory and trying to find a few cases to illustrate it.

A man once said that it was not difficult to prove anything by the Bible. When asked how, he took two separate and isolated passages and arbitrarily combined them: "Judas hanged himself"—"go and do thou likewise," saying this was proof of propriety of suicide.

A score of absurdities, and absolutely opposing conclusions, could be drawn from taking a few of the 267 tests given herein; but that kind of a proceeding would be both childish and impotent. The conclusions and facts stated in this booklet, are based on a large amount of data—so arranged that it can be legitimately compared—that furnishes an ample source for deduction. This mass of data is even sufficient to make possible the formulation of some of the fundamental laws that govern profitable beef production, and some of them are given in this booklet—possibly for the first time in a distinct form. It is in these broad senses that the facts and conclusions herein stated are new.

Authority and Sources of Data

A brief explanation of how the data used herein was collected, and from what sources, is proper. Months ago, authority was given by the Department of Agriculture of the State of Texas, to gather this data.

Letters were sent to the chief State Experimental Feeding Station of every State, and to the Department of Agriculture at Washington, asking all possible information about feeding. Some States had conducted no tests; some had conducted nothing but tests with dairy cattle, hogs, or simply digestion tests—at least published reports of no other kinds of tests were available. The Department at Washington had made many tests in Alabama and these are given as the Alabama tests. In all thirteen States responded with published reports.

Every reported feeding test that was given with sufficient fullness to tabulate has been used. In all there were 267 tests, in which 2,814 cattle were fattened on 47 different kinds of feeds; the cost of the feeds in round numbers was approximately \$55,000, and the gains made were approximately 700,000 pounds. (See cuts 1 to 7.)

In each of these 267 tests, the number of pounds of each particular feed was taken and the cost recalculated to a uniform price scale. This price scale was based on the average of prices in one southern and one northern State—Texas and Indiana—and was such as to make the cost of 100 pounds of gain to be about 50 cents less than the average reported in the bulletins of these States. A detailed statement of the prices used herein will be found in the Table of General Data, in connection with the analysis of the feeds used and the statement of their digestible nutrients.

After the cost of the feeds used in each test had been recalculated to this uniform price scale, the results were tabulated and compared, and finally averaged. The one thing always kept in mind and sought for was the cost of making 100 pounds of gain. The buying and selling price of the cattle

was not considered, nor anything else but that which had to do with the feed cost of making gains.

There were a few cases—somewhat numerous in one State—where the very uneconomic practice of feeding whole grain prevailed, and hogs were allowed to run with the fattening cattle, but as compared to the whole number of tests, these cases were too few to materially affect the general average.

In another place, special reference is made to the cost of barns, sheds and other feeding equipment in northern States. All published bulletins absolutely ignore the interest on the investment in such equipment, its cost of upkeep, insurance and depreciation—as a factor in the cost of fattening cattle; this cost so far overbalances any gain possible by making pork with fattening cattle (even in those tests where the hogs run with the cattle), that one cannot but be surprised that it is not figured into the cost of beef production.

While it is partially inexact, the States sending published reports of feeding tests are herein classified as Southern, including Alabama, Mississippi and Texas; Northern, including Illinois, Indiana, and Michigan; Eastern, including Virginia, North Carolina, and Tennessee; Western, including Kansas, Missouri, Nebraska, South Dakota and Washington. These groupings, together with some general average figures, are shown in the lower right hand corner of the cut marked "The Three Influences."

Correctness and Tabulations

There are several methods of computing averages; the one herein used is to take the average for each single test as to weights and gains of steers, feeds used, their cost, and the cost of gains per head, and per 100 pounds; these figures are used as the basis for all other averages—in no case was the average of two or more averages taken.

Decimal calculations were not made—this and the possibility of an occasional trivial error in the very extensive computations required, may show extremely slight variations occasionally; but as the compilations were not intended for scientific accuracy, but rather for the purpose of demonstrating facts of vital importance to practical feeders, any such trivial variation is of no moment whatever.

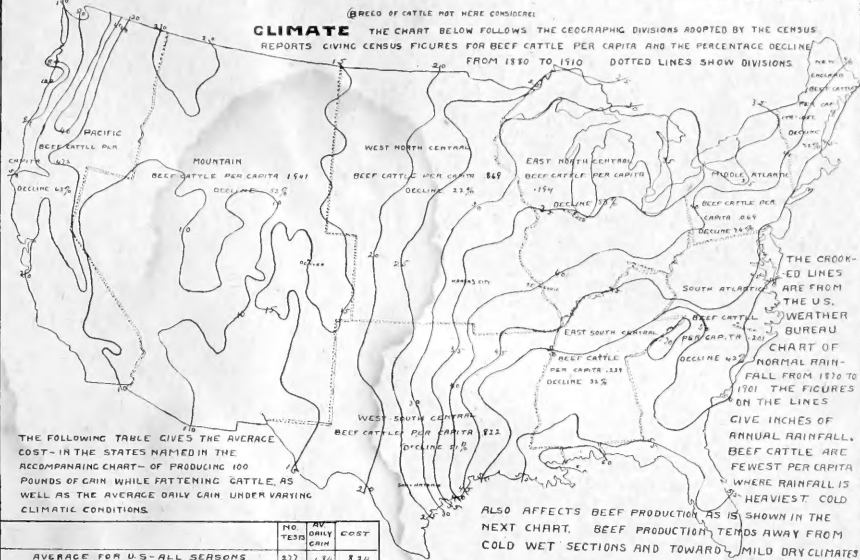
Preliminary Facts

The upper part of the cut called "The Three Influences," contains a chart that reproduces the main rainfall lines of the United States Weather Bureau Chart of Normal Rainfall; the number of inches of normal rainfall, annually, are shown in the figures on each line.

Within this rainfall chart are dotted lines that reproduce the geographic divisions of the United States as adopted by the Census Bureau. In each of these divisions there is shown the number of beef cattle per capita, according to the census of 1910, together with the percentage decline since 1880. It will be seen that the smallest number of beef cattle are in the New England and other northeastern States—it will also be noted that in these sections the decline has been heaviest. To the

THE THREE INFLUENCES

THE EFFECTS OF CLIMATE SIZE OF STEER AND FEEDS SHOWN IN THE TABLES AND MAP BELOW



SIZE OF STEER

THE EFFECTS OF SIZE, OR INITIAL WEIGHT, ON THE COST OF FATTENING CATTLE IS SHOWN IN THE FOLLOWING TABLE. THE TESTS ARE THE SAME AS THOSE REFERRED TO UNDER CLIMATE.

INITIAL WEIGHT—(WEIGHT AT BEGINNING OF FEEDING TEST)	NO. TESTS	AV. DAILY GAIN	COST PER 100 POUNDS
UNDER 500 POUNDS	36	1.56	6.79
500 TO 700	43	1.43	7.42
700 TO 1000	142	1.12	8.19
OVER	33	1.21	10.19
AVERAGE	277	1.24	8.24

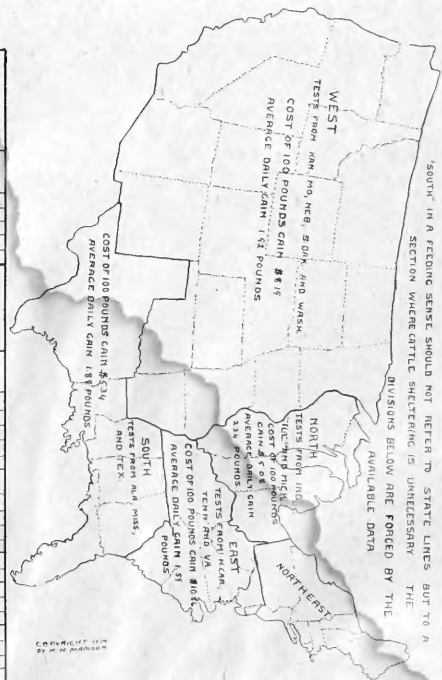
FEEDS

THE TABLE BELOW REFERRING TO THE SAME TESTS, GIVES THE RELATIVE EFFECTS OF CERTAIN KINDS OF FEEDS ON FATTENING CATTLE.

FEEDS USED AND CONDITIONS	NO. TESTS	AV. DAILY GAIN	COST PER 100 POUNDS
WHEN GRAIN WAS FED	126	2.41	8.75
" COTTON SEED HULLS WAS SALE ROUGHAGE	13	1.77	9.30
" HAY	27	2.49	9.34
" SILAGE	41	2.24	7.71
AVERAGE FOR ALL FEEDS	207	2.24	8.24

DETAILS FOR VARIOUS SECTIONS

GRAIN	SOUTH	5	2.15	6.99
"	NORTH	56	2.03	9.10
"	EAST	11	1.93	10.34
"	WEST	126	1.72	8.36
HULLS—COTTON SEED	SOUTH	5	2.11	7.69
"	EAST	5	1.67	10.42
HAY	NORTH	25	2.01	9.34
"	EAST	3	1.16	16.00
"	WEST	47	2.03	9.04
SILAGE	SOUTH	1	2.29	8.27
"	NORTH	10	2.77	9.06
"	EAST	11	1.24	8.70
"	WEST	12	2.07	8.20



south of this section, in the South Atlantic States, the number of cattle, per capita, is much larger, and the decline much smaller. To the westward from the New England States the number of cattle per capita, becomes greater, and the percentage of decline smaller.

These figures seem to point to the fact that the beef industry suffers most in wet, cold climates, and the relieving it of either element—wetness or coldness—helps the industry, as is seen by traveling southward from New England when cold is relieved, but not wetness; or, as is seen in traveling westward from New England when wetness is relieved, but not cold.

It is not possible to carry this geographical illustration to its legitimate end, for the reason that the States that are grouped in the census reports as the West South Central, embracing Texas, Arkansas, Louisiana, and Oklahoma, have a large part of their territory with as much rainfall as anywhere in the United States, and as a consequence the combined effects of both the drier and milder climate cannot be tabulated. It is even true that Texas, the greatest cattle-raising State in the union, has a large part of its territory receiving the heaviest rainfall. It is not possible therefore to gather statistics that will show the final facts geographically, about the fact that as we travel from wet and cold sections to drier and milder ones, the beef cattle industry increases in thrift and profit.

But it would seem that a somewhat close study of this rainfall chart with its beef cattle figures, would clearly indicate that the best beef cattle country lies between the rainfall lines of 15 and 30 inches of normal annual rainfall. Confirmation of this is given by looking at the gradual increase of the number of cattle, per capita, in going westward, till the wetter regions of the Pacific Coast are reached, where the decline begins.

The general increase of the beef cattle industry as milder climates are reached is so fully treated hereafter that no further statement or argument is here added.

While this general fact, pointing to the success of the beef cattle industry in drier and milder sections would seem to indicate that portion of the southwest lying between the lines of 15 and 30 inches of rainfall as the climatically ideal section of the United States, there are many other sections of the south where the beef industry is extremely profitable as is abundantly attested by the experiments of the United States Department of Agriculture for the past 13 years in the valley of the Tennessee in northern Alabama, where extremely inexpensive gains have been made.

The Influence of Size

It is usually true that the larger the steer at the beginning of the feeding period, the more expensive will be the gains. There is an apparent exception to this rule in the case of young calves in cold or wet weather feeding; their being young seems to make them more sensitive to the effects of inclement weather. As a rule, however, the cheapest gains are made with steers that weigh from 500 to 700 pounds at the time of the beginning of feeding. As the initial weight of the steer increases

from 700 the expense of the gains increase somewhat rapidly. In the cut "The Three Influences" the average results of the effect of size on the expense of making gains is shown, under the subhead "Size of Steer." It will be seen from this table that in steers weighing from 500 to 700 pounds the average cost of gains was \$4.45 per 100 pounds, while in steers weighing over 1,000 pounds at the beginning of the feeding period, the cost was \$10.19 per 100 pounds.

Feeds

The third great influence on the economy of making gains is feed. The details of this influence are brought out under the subhead "Feeds" in the chart of "The Three Influences." These tables show that where hay was used as the sole roughage, the gains were the most expensive, averaging \$9.34 per hundred pounds; cotton-seed hulls were second, showing a cost of \$9.30 per 100 pounds of gain; grains came next with a cost of \$8.75 per 100 pounds gain.

These three classes of feeds made gains cost above the average for all feeds, which was \$8.24 per 100 pounds; so that hays, grains and cotton-seed hulls may be classed as the excess expense feeds.

Aside from pasture, silage was the cheapest of all feeds, showing an average cost of \$7.56 per 100 pounds gain.

The average difference, in cost per 100 pounds gain, between hays and silage was \$1.78, or about 23.7 per cent.

The Three Influences

It was utterly impossible to select from the entire 267 tests enough to illustrate clearly the positive influence of the three influences of climate, size, and feeds—as separate forces—in the different sections of the country. It is enough to have pointed out that these three influences exist in a very positive and unmistakable way, and to gather from 267 tests as many facts as possible with regard to each of the three influences, and to indicate that practical feeders can have due regard for them, and utilize all the advantages possible while avoiding the expenses and dangers. The chief facts about the three influences are brought out in the charts and tables in the cut "The Three Influences," a careful study of which will prove very illuminating.

The purpose of this booklet is to present the results of investigation into climatic conditions, chiefly. Reference has been made to the effect that feeds, and the size of the steer, has on the cost of gains because it was unavoidable; there is also a fourth influence—the influence of breeding—that is not referred to here at all. But its effects are so well known that almost any thoughtful person will be able to examine the details of the 267 tests in the latter part of this treatise and distinguish the better bred cattle through differences not accounted for by the other three influences.

Feeding Experts and Climatic Conditions

The State of Washington, on page 6 of Bulletin 79 says:

TABLE OF GENERAL DATA

DIGESTIBLE NUTRIENTS - POUNDS PER HUNDRED				COST PER			FEEDS USED IN 147 TESTS IN 13 STATES				AVERAGE ANALYSES - POUNDS PER HUNDRED							
PROTEIN	KEY FIGURES	CARBON-HYDRATES	FAT	100 POUNDS	TON	BU.	FEED COST	AVERAGE ANALYSIS	AND DIGESTIBLE NUTRIENTS	WATER	DRY MATTER	ASH	PROTEIN	CRUDE FIBRE	CARBON-HYDRATE	FAT		
7.8	80.47	70.8	4.3	.18	.45			CORN		10.6	89.4	1.5	10.3	2.3	70.4	5.0		
				.18	.45			" SHELLED										
				.18	.45			" UNHUSKED										
				.18	.45			" SHAPED										
				.18	.45			" CRACKED										
				.18	.45			" MEAL										
6.3	73.17	45.3	3.5	.18	.45	20.00		" ANDERSON MEAL		16.0	85.0	4.4	9.2	1.9	68.7	2.3		
4.4	68.52	40.0	2.7	.18	.45			" CHOPS										
5.9	56.75	53.6	1.9	.18	.45			KAFIR CORN		12.5	87.5	1.3	10.9	1.9	56.5	2.6		
				.18	.45			" HEADS CRACKED		13.6			9.2	2.0	63.8	2.6		
				.18	.45			" CHOPS										
				.18	.45			MILK MAIZE CHOPS										
9.4	88.47	49.6	4.3	1.00				OATS		10.4	89.6	3.2	11.4	10.8	68.4	4.5		
9.4	88.47	49.6	4.3	1.00				BARLEY		10.8	89.2	2.5	12.0	6.8	68.7	1.5		
11.5	95.12	71.7	1.7	1.00				EMMER (SPELT)					13.3	1.3	68.7	1.5		
7.6	81.9	60.0	2.0	1.00				MILLET		13.1	86.9	1.1	12.5	6.1	68.7	1.5		
10.0	85.82	66.9	1.3	1.00				WHEAT		13.1	86.9	1.1	12.5	6.1	68.7	1.5		
11.9	97.42	49.0	2.5	1.00	20.00			WHEAT BRAN		11.9	88.1	5.3	15.4	9.0	68.9	4.0		
30.9	11.32	33.4	17.3	1.00	20.00			SOY BEANS		7.7	92.3	5.1	15.4	4.6	86.3	30.4		
28.8	49.9	32.8	7.6	1.00	21.00			OIL MEAL		5.8	94.2	5.2	32.9	8.9	30.4	7.2		
				1.00	21.00			OIL CAKE										
11.8	76.5	39.1	18.4	1.00	20.00			COTTON SEED		9.1			19.6	28.9	28.3	30.1		
17.6	83.0	34.4	9.4	1.00	20.00			" MEAL		10.0	89.0	6.6	26.3	5.9	24.6	18.2		
				1.25	25.00			" CAKE										
1.0	76.47	39.3	1.9	.35	7.00			" HULLS		16.1	83.7	3.8	4.3	46.3	38.4	2.3		
28.8	49.9	32.8	7.6	1.00	21.00			DISTILLERS DRIED GRAINS		7.6	92.4	3.0	31.2	11.6	35.4	13.2		
7.8	80.47	70.8	4.3	.18	.45			SLACK - CORN		24.3	75.7	2.1	2.7	7.8	12.9	9.7		
5.8	72.27	9.7	.7	.18	4.00			KAFIR		47.8	52.2	5.9	8.1	11.2	105.3	1.4		
16	15.35	10.9	1.2	.15	2.50			CAKE-SORGHUM		24.1	75.9	1.1	8	6.4	105.3	1.4		
1.6	41.77	13.2	.7	.12	2.00			MIXED		24.0	76.0	2.4	2.6	2.2	11.1	5		
7.1	41.85	37.8	1.8	.50	10.00			HAY - CLOVER		15.3	84.7	6.2	12.0	26.18	33.1	3.3		
10.6	40.65	37.3	1.4	.50	10.00			ALFALFA		9.2	90.8	8.8	14.6	28.9	37.4	2.1		
3.0	66.3	42.5	1.6	.50	10.00			PRAIRIE		9.2	90.8	7.3	6.2	36.1	37.9	2.8		
2.7	43.0	48.3	1.3	.50	10.00			SORGHUM		11.1	88.9	8.9	6.3	30.1	46.7	1.9		
2.9	52.52	48.7	1.7	.50	10.00			WILD OAT		14.3	85.7							
2.9	47.7	45.9	.8	.50	10.00			JOHNSON GRASS		10.2	89.8	6.1	5.2	28.5	40.7	2.1		
5.8	40.72	31.8	1.3	.50	10.00			MIXED		12.4	87.6	3.8	10.1	23.5	40.0	2.6		
2.5	32.3	36.3	1.5	.50	10.00			FOODER		42.2	57.8	2.3	4.8	4.3	36.7	1.6		
1.4	32.77	31.3	.7	.20	4.00			STOVER		40.5	59.5	3.4	1.7	16.7	36.7	1.1		
1.3	40.5	39.5	.1	.20	4.00			OAT STRAW		9.2	90.8	5.1	4.0	37.0	46.3	2.4		
1.3	10.00	2.1	1	.20	4.00			SUGAR BEETS		84.5	15.5	.9	1.9	1.8	2.8	.1		
1.0	57.95	5.2	.2	.20	4.00			MANGEL WURTZELS		90.9	9.1	1.1	1.4	.9	5.5	.2		
1.2	81.15	7.9	.1	.20	4.00			STOCK BEETS		88.5	11.5	1.0	1.6	.9	8.0	.1		
7	8.37	7.7	.3	.20	4.00			ROOTS		11.6	11.4	1.0	1.1	1.9	26.6	.1		
4.1	46.9	5.7		.50	10.00			PASTURE-MONTHLY PER ACRE		77.0	23.0	1.8	3.9	6.7	74.2	.1		
				.55	15.00			DRIED BEET PULP		8.4	91.6	4.0	8.1	17.5	60.8	.2		
* SUM OF CARBOHYDRATES, CRUDE FIBRE AND FAT X 11																		
** DIGESTIBLE CARBOHYDRATES AND CRUDE FIBRE																		
* ANALYSIS SAME AS CORN - PRACTICALLY																		
* UNAVAILABLE, BUT FODDER QUALITIES PRESENT																		
* SIMILAR TO CORN AND CBE MEAL																		
* " " " MEAL																		
* " " " ITS MEAL																		
* "																		

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"The shelter needed by the cattle on feed depends very largely on the climate. They need protection from the storms and want dry sleeping and feeding places. In sections where the climate is damp and raw, cattle need a shed and sloping yards that are most apt to keep dry, in order that they may be comfortable and satisfactory gains be made, while in localities where the weather is dry though somewhat cold, steers seem to do well even without protection."

Maryland Bulletin 121, on pages 91 to 93, says:

"Most cattle in Maryland are fed in stalls, open stables and sheds, or in an adjoining lot with a pound. Most of the stall feeding is carried on during the winter months.

"There should be sufficient protection, so that the animal will not need to use much more food for heat production to keep up the normal temperature of the

body, than is naturally radiated during rapid assimilation of food.

"The character of the barns and sheds for feeding cattle varies considerably in different parts of the State. The climate of the western counties has caused the farmers to construct large barns for the sheltering of their crops and live-stock, while farmers in the southern part, and on the eastern shore, have built less expensive structures. Simple sheds have sufficed quite as well. Few barns and little shedding are used during the summer months for beef cattle, but in the winter most of the feeding is done in the barns."

There is considerable elaboration of these statements in this bulletin, but they refer mostly to detailed conditions, and are not quoted in full.

Missouri Bulletin 112, page 262, says:

"The test was conducted at the University Experimental Feeding Plant. This includes a series of lots 100 feet long by 19 feet wide, with a 20-foot shed running along the north side. The lots slope slightly to the south allowing a reasonable surface drainage, but they are not paved and consequently became muddy during bad weather. The cattle were fed grain and silage in flat-bottom feed bunks placed in the lots while hay and shocked corn was fed in mangers provided for the purpose under the shed."

In Kansas Bulletin 113, page 40, is a sentence reading:

"Each lot of calves was sheltered with a common board shed, closed on the north and open on the south."

Indiana Bulletin 136 says on page 6:

"The lots in which the cattle were fed were 40 x 50 feet, with an open shed 12 x 40 feet on the west side of each lot. They were built up of cinders and gravel and sloped away from the sheds. No bedding was used in the lots. The sheds were kept as dry as possible by a liberal supply of old straw. The mild winter of 1908-9, together with the large amount of rainfall, kept the lots muddy throughout a greater part of the time covered by the experiments. Water was supplied from the town water supply in galvanized iron tanks, protected by 5 inches of manure, outside of which was a wooden jacket 1 inch thick, and a cover, which was closed during extremely cold weather."

This description is practically repeated in Bulletin 153 with the addition that the lots became very muddy and sloppy, and that some cinders got between the hoofs of the steers causing some lameness.

Again this description is practically repeated in Bulletin 163, but it is added that the winter of 1911-12 was cold and the ground was kept frozen till the last few weeks of the test, when the same troubles were experienced with sloppiness as before.

Still once more is the description repeated in substance in Bulletin 167, but it is stated that during the first three months of that year's tests the lots were in a very satisfactory condition, though the last three months they were bad and were "undoubtedly responsible to a certain extent for the less satisfactory gains on the cattle."

Just here attention is directed to the fact that the feeding station of the State of Washington is located in the eastern part of that State where the rainfall is very light—only about 20 inches annually, while the feeding station of Texas is located toward the northeastern part of the State where the rainfall (37.37 inches annually is greater than in any west north-central State except southeast Missouri and equal to that of Michigan, northern Indiana, Illinois, Ohio, the Great Lakes and northernmost New England, as will be seen by looking at the rainfall lines on the chart of the cut "The Three Influences."

A description of the feeding pens is taken from Texas Bulletin 150, page 9:

"The pens in which the steers were confined and fed throughout the test were equal in all respects. They were 60 x 100 feet in area, had neither sheds nor windbreaks, and hence, were entirely unprotected from the weather."

At this feeding station, in the tests conducted

the previous year, the gains were far less economic; but on page 9 of Bulletin 153 is found the chief reason:

"The weather conditions were unusually severe during a greater portion of the time the experiment was in progress. A few days after the cattle were started on feed a heavy snow fell and, in melting, placed the pens and the space under the shed in a very bad condition. This was followed by alternate freezing and thawing so that when the ground was not frozen the mud was knee deep. The steers' feet were very sore and for several days it seemed an effort for them to get to the troughs. These conditions began about December 19, and with the snows that fell in February, the pens and sheds were kept in such bad condition until near the close of the feeding experiment that there was no dry place for the cattle to lie down. Neither lot therefore made the gains that they should have made had the conditions been normal."

Mississippi Bulletin 121 says on page 3 that the steers—

"were placed in one-acre lots fenced with woven wire and containing water. There was no shelter of any kind provided. The weather was excellent during the feeding period, and the stock at no time suffered to any extent from cold winds or rains."

North Carolina Bulletin 218, page 31, says:

"The steers were fed in a barn. The stalls were located on the south side and were 15 x 20 feet. They were connected with lots 20 x 80 feet. The steers were kept in the stalls during the night and a larger part of the day. This system of close housing was followed primarily for the purpose of conserving the manure, otherwise the steers would have been given free use of the lots. While the barn was closed on all sides, it was well ventilated so that the steers always had comfortable and healthy surroundings. Bedding was supplied in the stalls and lots in quantities sufficient to retain the manure and keep the lots in dry condition, which was sometimes difficult in rainy weather."

The next year conditions were changed so as to provide free access of the steers to a lot 20 x 80 feet.

The totally different character of protection required in the south against that in the north is beginning to be already apparent, but will become much more so in the further quotations from feeding bulletins.

Nebraska Bulletin 75, on page 19, describes the sheds and barns used:

"Six steers were confined to open sheds 8 x 14 feet with a yard attached of the same size, making a stall and yard 8 x 28 feet, in which the steer was confined. This shed opened to the east and was protected from the southwest winds and partially protected from the northeast winds.

"Six steers were also confined in box stalls 6 x 12 feet, opening to the south. They had no exercise except when driven to the scales, and the privilege of a small yard while the stall was being cleaned daily. One steer was confined to each stall.

"Six steers were also fed in an open yard 100 x 200 feet in dimensions, having an open shed 16 x 24 feet facing the south, under which they could run at pleasure. They were also protected from the north by a shed 85 feet long and 10 feet high, a tight board fence 6 feet high along the remainder of the north side of the yard."

The gains reported for the steers fed in the box stalls averaged 401 pounds; those in the shed and yard were 328 pounds, while those in the open shed and yard were 314 pounds. The average cost

of 100 pounds gain on the steers fed in the box stalls was \$8; on those fed in the shed, and yard, \$10.06; and on those fed in the open yard and shed, \$10.84.

In this connection it seems proper to refer to Circular 104 of the Illinois Experimental Station that gives the details of the requirements for a feeding equipment for 200 steers. But before this is quoted reference is made to Bulletin 142 Illinois, where it is said. "The feed lots proper were paved with brick and measured 36 x 48 feet, with a shed running along the north side. In these small lots cattle were allowed to run at all times." It is also said of one particular experiment begun very early in the season: "Owing to the prevailing warm weather at the beginning of the experiment, it was thought best not to confine the steers to a small feed lot with no shade other than that provided by the shed. Consequently they were given the run of a small paddock 237 x 112 feet, which adjoined the feed lots."

The significance of the specifications for the feeding equipment for 200 cattle in Illinois can now better be appreciated. The details of the specifications are here omitted, and the prices of materials and labor are of the date of 1904, and are given below as summarized in the Illinois circular:

Storage barn.....	\$1,321.25
Open sheds.....	2,036.57
Closed sheds.....	793.80
Engine house.....	144.22
Corn crib.....	350.91
Paving.....	412.64
Drainage.....	46.50
Fencing.....	43.08
Water tank.....	15.09
Scales, silo cutter, silo, and grinder.....	524.23
Total.....	\$5,689.49

Interest on this investment at the rate of 6 per cent annually; and insurance, upkeep and depreciation figured at 10 per cent would make the annual expense of this plant \$910.24; being designed for 200 cattle, it would make the cost per head \$4.55. Using the average daily gain made by the cattle reported in the Illinois bulletin, the cost of this feeding equipment would be \$1.44 per 100 pounds of gain.

If it be said that this investment is unnecessary or excessive, reference is made to the Nebraska test of different kinds of protection from winter's cold and the results shown; as quoted above these show a difference in the cost of gains made under ample protection as against moderate protection, of \$2.06 per 100 pounds; and a difference of \$2.84, as between adequate protection and poor protection. It is simply a question of much more expensive gains without barns and feeding equipment in northern winters; or, having the expensive equipment and making cheaper gains.

The northern portions of all States bordering on the Gulf (except Florida), are within the snow line, and demand some protection in winter for stock being fed, particularly young calves; in the southern half of these States snow is practically unknown, and the only protection needful is a cheap shed for the rainy weather in winter, and trees for a shade in the summer—the expense of such protec-

tion is trivial, and constitutes a very large factor in the economy of beef production. When it is remembered that beef has been produced on southern pastures for less than \$2 per 100 pounds, and that the loss in Nebraska as between a poor and good shelter was \$2.84 per 100 pounds, the significance of the climatic difference becomes striking indeed.

It remains to make some quotations from the bulletins published by the Department of Agriculture at Washington as to the feeding tests conducted in Alabama. On page 41 of Bulletin 131 the cost of making gains are tabulated (when cotton-seed cake had to be hauled 15 miles) and are given as from \$2.56 to \$3.21 per 100 pounds of gain. Below these figures it is said:

"In every case above, the cost to make 100 pounds of increase in live weight was very low. When steers were fattened in winter time each pound of gain is put on at a loss, as each pound put on may be expected to cost from 8 to 12 cents, and the profit, of course, dependent on the enhancement of the value of the steer over and above the selling value of pounds of gain made."

Another test is referred to on page 32 of Bulletin 157:

"It cost \$8.63 to make 100 pounds of gain during the winter period but the gains were made for only \$4.84 when the calves were on pasture and received a partial ration of cotton-seed cake and alfalfa hay. * * * During the winter months expensive gains are almost always encountered, no matter what kind of live-stock is being raised or fattened. * * * The cost of summer gains was small compared with that of the winter gains, yet these summer gains were unusually expensive."

The tests referred to were conducted in northern Alabama and the series of bulletins referring to them are most heartily recommended to all cattle feeders.

Heat and Flesh Producing Feeds

The wide difference between the diet of whale blubber and tallow candles in the arctic regions, and of cocoanuts and bananas in the tropics forcibly illustrates the difference in feed requirements of the north and south. Fats, the strongest of all heat-producing foods, is the one great essential in the arctic; foods with practically no fats, and the minimum amount of other heat-producing elements are what is required in the tropics. In the subtropics, and in the warmer portions of the year in the temperate zones, less fat meat is used and required by man.

Broadly speaking, there are two general and very distinct qualities in all feeds. These two distinct qualities are composed of several elements, but the consideration of them is for the chemist, rather than for the practical feeder. Roughly speaking, these two distinct qualities may be called the flesh-producing and the heat-producing qualities; the general name of Protein is applied to the flesh-producing quality, while three names are used in connection with the heat-producing one—Crude Fibre, the most indigestible and least valuable element in feeds; Carbohydrates, the largest factor in grains; Fats, the most powerful heat-producing element known.

In no possible way can the heat-producing elements take the place of the flesh-producers; but, under some conditions the flesh producers can take the place of the heat producers.

Heat producers also furnish all the energy that the animal requires for moving about and digesting feeds; whatever is not needed for keeping the body warm or used as energy, is either radiated from the animal's body or stored up as fat. The importance of keeping a fattening animal quiet and in quarters where cold and wet weather will not affect it is at once apparent, as the one chief purpose in fattening cattle is to store up fat in the system—the flesh gains being comparatively trivial.

The proportion in which the flesh and heat-producing elements exist in any particular feed is called nutritive ratio; the figure 1 represents the Proteins, while some other figure that shows the relation of the heat producers, represents the heat elements—be that figure 4, 7, 9, 11, or any other number.

Only a certain portion of the flesh and heat-producing elements are digestible, and these are called the Digestive Nutrients. In recent years it has been the custom to only use the Digestible Nutrients in making up the Nutritive Ratio.

To find the Nutritive Ratio of any feed, multiply the Digestible Fat by $2\frac{1}{4}$, and add to this product the Digestible Crude Fibre and Carbohydrate—then divide this sum by the Digestible Protein; the quotient will be the figure that represents the heat producers.

The Table of General Data gives the average analysis of the 47 feeds used in the 267 tests that are the subject of this treatise; also the percentage of Digestible Nutrients—both these are for the most part taken from Bulletin 321 of Cornell University, and Farmers' Bulletin 22 of the Department of Agriculture.

It will be seen by the Table of General Data that the average nutritive ratio of feeds used in the south was approximately 1:4.1, while in the north it was 1:10.6—in other words, there was about two and one-half times as much of the heat-producing elements, proportionately, in the northern as in southern feeds. In the western States this proportion was double that of the south; while in the eastern States (from the standpoint of temperature more nearly southern), the ratio was higher than in the south.

There is also given on the cut, Table of General Data, the changes that take place in the body of the steer during the process of fattening. In all the elements of the body there is an actual gain in pounds, but the proportion of these elements change, so the figures are given in percentages. The ratio of the water decreases, while the fat is more than trebled.

But in a calf, there is a larger per cent of water and a smaller amount of fat.

It is curious, perhaps, to note that the initial weight of cattle fattened in the north is greater than those in the south. As the accumulation of fat is greater in steers of heavier weight, they furnish meat that is better adapted to the rigors of the cold of northern winters; but the smaller steers, with their less accumulation of fat, furnish meat

better adapted for summer use and in those sections where cold is not so much in evidence.

Special Phases of General Averages

An examination of the cut—The Three Influences—will show that the cost of making 100 pounds of gain averaged as follows:

South.....	\$5.34
North.....	9.08
East.....	10.34
West.....	8.19

(Note.—There were no summer tests in the east to cut down the average cost.)

In order to center attention on the fact that the cold of the north and other sections was a positive factor in the cost of making gains, the summer and winter average cost for making 100 pounds of gain in all sections is referred to—these costs were as follows:

Summer.....	\$4.41
Winter.....	8.71

Where grain was fed the special averages showing the cost of 100 pounds of gain are given below:

South.....	\$6.99
North.....	9.10
East.....	10.34
West.....	8.36

Cotton-seed hulls were not fed in the north, nor was hay fed in the south as the sole roughage; but in feeding cotton seed hulls as sole roughage, there was a difference of \$2.89 per 100 pounds of gain in favor of the south over the east.

As the south did not feed hay as a sole roughage, there is no average figures to compare.

As there was only a single test where silage was fed as a sole roughage in the south, average figures are impossible; again, the steers in this one test had an initial weight of 824 pounds, but in most of the western tests the cattle used were young, so there is a bad basis for any comparison; with this explanation of it will be easy to understand the slight favor of the west over the south on this mal-proportioned comparison:

South.....	\$5.27
North.....	8.06
East.....	8.70
West.....	5.20

Special averages based on all initial weight classifications (under 500 pounds—500 to 700—700 to 1000), for the south, north, east and west cannot be shown, as all sections did not feed cattle coming under these initial weight classifications. Under only one of them (700 to 1000) was there enough tests in all sections to make the comparison legitimate—the cost of 100 pounds of gain under this classification averaged as follows:

South.....	\$6.30
North.....	9.05
East.....	11.15
West.....	10.23

It is fair to add that as far as the results obtained under the other classifications show anything, they indicate the same ratios as in those just given.

A General View

It has been seen that northern cattle eat practically as much dry roughage and cotton-seed meal

(and similar) products as those of the south; it has been seen that the grain (chiefly heat-producing) ration of the north is many times in excess of that for the south; it has been seen that the nutritive ratio of northern feeds shows proportionately, about two and one-half times as much of the heat-producing elements, as those used in the south—so it is fair to say that northern fields must be made to grow heat-producing feeds to such an extent that they may be partially likened to a coal mine; that northern corn-cribs are partially like a coal bin; and grain is given to cattle partly for the purpose of being burned (by animal oxidation) to furnish the required heat to carry them through the rigors of cold, and the exposure to rain and sleet and snow.

It has been seen that rain and mud and snow are disastrous to the feeders' profits; it has been seen that the fewest cattle are in the cold, wet climates; it has been seen that the ratio of declines in the number of cattle is greatest in these cold, wet climates; it has been seen that relief from either wetness or coldness makes the raising of cattle more profitable, and that the relief of both wetness and coldness furnishes still greater opportunity for profits; it has been seen that a warm, dry climate is a positive asset to the cattle industry; it has been seen that the expense of a feeding equipment in the north adds materially to the cost of beef production; it has been seen that summer gains are made more cheaply than winter gains; it has been seen that with any of the more general classes of feeds that gains are made in the south more economically than in any other section of the country; it has been seen that from any angle of consideration that gains can be made in feeding cattle more cheaply in the south than in the east, west or north—so that all these things point inevitably and conclusively to the direct, positive and powerful influence of climate on the cost of producing beef.

From whatever viewpoint beef production is considered—census reports, rainfall chart, temperature conditions, geographic distribution, quantity of feed, nutritive ratio of feeds, cost of making gains, or care and expense in sheltering—there stands out clearly and boldly the striking influence of climate, even the quality of beef produced seems, in some way to tell about climatic conditions.

Enough data and facts have been adduced to make possible the announcement of a law that governs beef production—a law that may be very simply stated in ordinary business language:

Cold, wet weather increases the cost of beef production; dry, mild climates decrease the cost.

Sufficiency of Feeds in Dry Climates

But granting that the gains of the south are made at a lower cost than elsewhere, is there any question of there being such climatic conditions that there cannot be enough feed raised to take care of the feeding needs, particularly in the western or drier parts of the south?

The first answer that will be given to this possible query is, that the north found it necessary to import from the south 14.3 per cent (in value) of the feeds used in the feeding of cattle in tests reported in the published bulletins, while the south did not find it needful to get an ounce from any place but her own fields.

The second answer is that in 1880, 60 per cent of the cattle of the United States were east of the Mississippi River, while in 1910 the census showed that almost 61 per cent were west of it. Most of the heavy rainfall is east of the Mississippi, but the cattle of the country have gone to the regions west of the Father of Waters where the rainfall is light—it is in these dry climates that the cattle industry of the country has thriven far more than in sections where the rainfall was great.

As feeds are essential to the growing of cattle, the answer as to the sufficiency of feed growing in the south and the drier parts of the southwest, has been very largely given. But a further answer is found in the—

Type of Feed Crops

In the drier regions west of the Mississippi River, particularly in the southern portions of these regions, there has been developed a type of crops that is different from those used in the rainbelt sections. In these drier regions corn is ceasing to be the "one and only" great feed crop. In its place are others that are proving themselves more productive, not only in these drier sections but actually yielding a larger production, per acre, than does corn in the rainbelt regions. These types of crops do not dry up and "fire" or parch or wither, in "dry spells" or drouths—they simply stop growing, and start again with the next rain. There are many varieties of these types of crops, but they are coming to be familiar under the general names of Kafir Corn, Feterita and Milo Maize. Kansas feeding tests have shown that, as silage, they have more fattening value than corn; as grains, they are acknowledged by all competent authorities to have 90 per cent of the feeding value of corn.

Among the hay crops sorghum has a demonstrated value that puts it beyond timothy or any similar grass, both as regards feeding value and tonnage per acre; besides it has the same drouth resistant power as Kafir Corn. Sudan grass is also coming to be recognized as a great hay crop.

In pastures, the southwest has an advantage not possessed by the north, west or east; for pastures can be maintained throughout almost the entire winter—in fact, in most of South Central Texas, pasture can be maintained for the entire winter. Among the winter pasture crops are bur clover, oats, winter wheat, rape and rye. In the very early spring comes that greatest of all pastures for producing gains cheaply—white sweet clover. By glancing at Cut No. 1, and noting the gains made on pasture, it will be seen that there has never been such low-priced gains made anywhere in the United States, and this pasture was white sweet clover chiefly. It is to be regretted that there is not more of this greatest of all pasture grasses grown, but as its value becomes better known its extensive use is more than assured. There are native and other grasses that have been the basis for the successful growth of cattle for more than a century, and to the use of which some of the greatest fortunes of the southwest owe their existence. Fortunes are living monuments attesting, incontrovertibly, the success of the country as a cattle producer.

Grain and hay crops can be harvested from one

to three times annually; alfalfa can be cut from three to eight times per season.

Special Soil Conditions

By many the San Antonio Country has been called "semi-arid". Taking this section as a type of the drier regions of the mild, dry climates, it may first be said that the rainfall of the San Antonio country is about the same as the producing portions of Kansas, Nebraska, Iowa, Minnesota, the Dakotas, and the northern Lake Superior region, as can be seen by examining the rainfall chart herein. Some generations ago the sections above named were called "dry", but this cry has passed, and in the same way the cry will pass as to the San Antonio country, and there will be a reason—this reason will have reference to the special soil conditions.

Any man fully conversant with the vast territory of South Central Texas (exceeding in area the entire of New England, New Jersey, Delaware and Maryland), has noticed that the early farmers went to the poorer sandy lands; he has also noticed that by far the larger part of the improved lands are of this sandy character. He knows that the rich, valley lands—the rich loams and clays are for the most part untouched.

The comparative stranger will sometimes ask why the "sandy land farmers" are given credit more fully than those on the "rich lands"; and will marvel at the superior appearance of the "sandy land farms" and the wild, raw look of the "rich land farms".

There can be no question but that the sandy lands are poorer in quality than the loams and clays—and these two classes of lands are so intermixed as to make the idea of one receiving more rainfall than the other is an absolute absurdity. Every possible explanation seems to have been attempted, but the plain, simple, and only obvious one.

The sands are, by nature, open and loose; whenever it rains they take in whatever rain falls. On the other hand, the loams and clays have been packed by centuries of rainfall, the tramping of millions of buffalo and cattle, and the marching of armies and the travel of men. No freezes have ever come to mellow these rich lands, and they lie there in all their centuries old compactness. Whenever rain falls, they do not take it in as do the sands, but they shed it like a roof—they run the rainfall off down the streams to the rivers and to the gulf, creating floods that wash away bridges, overflow lowlands and create general havoc.

A careful examination of the reasonably level sandy lands fails to show any surface washing, streamlet channels, or any other evidence of the rainfall running off; it has gone into the soil. A careful examination of the sub-soil of the sands will show moisture at almost any season; the digging down to an impervious bed below the sands will always reveal a shallow well.

The most cursory examination of loams and clays (in their raw state), will show erosions, little streamways and washing almost anywhere; the sub-soils will almost invariably be dry; and no amount of digging will reveal a shallow well.

The rainfall on the sands has been sufficient to make a moist sub-soil, plenty of shallow wells and sure (but rather small) crops. Precisely the same

amount of rain falls on the adjoining rich loams and clays. What is the inevitable conclusion? It was the quality of *looseness* that caused the sands to take in the rain and make the subsoil moist, create the shallow well, and bring forth sure crops.

Cannot the loams and clays be made *loose*? They are rich. To sureness of crops they can be made to add largeness.

Nor is this theory. It has already been accomplished in the section about Taylor, as well as in other places. Something of this kind has happened in the prosperous west north central States, and it has been repeated over and over again in other sections of the world.

Loosening of the soils of south-central Texas by the use of the plow in the fall has accomplished more for the few farmers that have tried it than all the irrigation systems that have been devised, though it is frankly said that the irrigation systems very much add to the producing possibilities of many lands. The point here urged is, to save the rain as it falls and where it falls—to get it into the soil at once, instead of waiting till it runs down some stream and is impounded behind a dam and carried by ditches to the crops; or, till it sinks into the artesian beds and is drilled for and pumped out and carried to the fieldside.

Plowing is more economic than artesian well drilling, or dam and reservoir building. Get all the moisture in the land possible through rainfall—let artificial irrigation supply what is absolutely required in emergencies.

A Deaf Ear

The question of raising adequate supplies of feeds in the drier portions of the southwest depends, very largely, on turning an absolutely deaf ear to any one advocating shallow, spring plowing of clays and loams, and the plowing of them deeply in the fall, so they will take in the stock of fall and winter rains; next, to cultivate the crops frequently so that a soil mulch will be maintained to prevent summer evaporation. No farmer who has intelligently adopted deep fall plowing and frequent shallow crop cultivation has ever had unusual reason to complain of drouths in the southwest, nor has he failed to raise satisfactory crops as to both size and sureness.

Drouth is not the trouble with lands in South Central Texas—the trouble is the slavish adherence to customs that invite and have always brought more or less disaster, and a refusal to consider methods that offer good results.

The Silo

Inasmuch as silage has been shown to be the feed that produces gains with less expense than any other, a brief reference to the silo is not only proper, but necessary.

There are now in the United States over 800,000 silos, but hardly 1 per cent of them are in Texas, the greatest cattle-raising State in the Union. The great pasture areas offered such advantages for growing cattle, that feeding them has been to a large extent lost sight of, but now that the silo is beginning to appear, fattening cattle is coming to be an industry of importance. There are States with less than one-fourth the area of Texas that

have five times as many silos, and the effect of these, in the other States, in lowering the cost of fattening cattle makes the disproportionate cost of Texas tests appear as a gross injustice to the Lone Star State.

In a general way, it may be said that crops fed as grain and dry roughage lose about 38 per cent of their nutritive elements, as against only about 10 per cent in the silo. To put it differently—a 100-acre farm only furnishes nutrients to the extent of a 62-acre farm when the crops are fed as grain and dry roughage, while if they are fed as silage, the loss is trivial.

The modern silo is built of wood (staves or some like material) brick, stone, metal or cement. They may be above or below ground. It is out of place here to discuss the various kinds of silos, further than to say the material used is, very largely, to be judged in the same way as material for a building—by its durability, its ability to withstand storms and the elements, its insurance aspect, and its cheapness or expense. But whatever material is used, there are a few things that can never under any circumstances be lost sight of; these are first and foremost that the silo must not only be water tight, but must be airtight—this is an absolute essential. The next most essential thing is that the diameter be uniform from top to bottom and that the inside walls be smooth. Among other things needful is that the height or depth be from two to four times the diameter; the best shape has been demonstrated to be the round form.

The Silo Cutter

The green crops are hauled to the silo and run through a power cutter that chops the stalks, stems, leaves, ears and heads into lengths of a little over one-quarter inch. By a "blower" usually, or some other device, these chopped pieces are put in the silo and thoroughly packed by tramping. When the silo is filled, a cover of leaves, stalks or some other substance, is placed over the top to exclude the air.

Then begins a process that has been called by many names—fermenting, cooking, predigesting, etc. But whatever this process is called, it continues for a few days, and then the green feed has become silage. A little leak of air, the exposing of the silage to air, or any other way of letting air to it will turn it dark, or develop certain types of mold. These molds are invariably unhealthy, and in many cases are absolutely poisonous, and have been known to kill horses, and sometimes cattle and other stock. In this connection it is easy to see why the inside walls of the silo should be smooth and the diameter the same, for the green feed "settles" from one-fourth to one-third and if the inner walls were uneven it would leave air chinks as the silage settled.

Good and Bad Silage

Occasionally a man is found who condemns silage and the silo—he says from bad experience. It were almost as well to say farming is bad because there happens to be some bad farmers. Good silage is good for almost any kind of stock, but poor silage is liable to do injury to stock, especially to horses.

For the purpose of making gains in feeding cat-

tle—the thing that this booklet was written about—there has been no feed that has shown such economy as good silage; but it is unhesitatingly said that moldy or otherwise defective silage is to be avoided. There is no difficulty about making good silage—crops can be harvested and cared for more cheaply as silage than in almost any other way, particularly when it is remembered that in this form there is more feeding value to be had than in saving the crop in any other way. In a general way, it may be said that putting up a silo is the equivalent of having a third more land in cultivation, but, as this equivalent of one-third more land is in the form of a silo, it takes neither teams nor plows to cultivate it.

Quantity of Silage Fed and Results

In a feeding term of four months, two and one-half tons of silage has seemed to be about the most economic amount, per steer. The lowest average production of Kafir Corn or similar crop, per acre, that has been given by any responsible observer is 8 tons, which means that one acre will fatten three steers. Taking the average gain of steers in Texas, this would mean that one acre would produce 1,000 pounds of beef—this at 7½ cents per pound would be \$63.70, after having deducted the average cost of all other feeds used in the Texas tests. There are well-authenticated cases of choice irrigated acres producing 30 tons of silage, per acre.

Worn-out Cotton Lands

With distressing frequency, cotton farmers are beginning to inquire "what can we do to restore our worn-out cotton lands." Not only is this true of a few farmers here and there, but the inquiries sometimes come from whole communities, and occasionally from counties and sections of States—in other words, the inquiry is broad and deeply significant. Lands that were rich and well located, and that in former years produced from a bale to a bale and a half per acre have been reduced to a half-bale or even less per acre.

Such communities and farmers are reminded that the 267 tests herein examined show that the fertilizing value of feeds given to a northern steer would sell in the open market for \$17.93, and that of this value, \$7.55 came from the cotton-seed products of southern acres. In other words, for every steer fattened in the north there was \$7.55 in fertilizer values taken from southern farms and placed on northern fields. The cotton farmer has not simply been selling cotton-seed, he has been selling his farm. If he doubts this, it is only needful to remind him of his inquiry about what he can do to restore his worn-out cotton lands; lands that perhaps at one time produced a bale or more per acre, but that now gives but a half bale or less—if the production is reduced by half, there can be no question but that he has sold half his farm.

At the same time, the northern farmer who has bought the cotton-seed products has enriched his land, and is not only making a profit off the feeding, but is adding value constantly to his land. Yet the southern farmer marvels at the high prices of lands in the north and sighs over the lower values in the south.

But this is not all. Cotton-seed products by the

shipload go to Europe. Cotton-seed meal is used very extensively in feeding European cattle. With this drain on the fertility of southern soils by the sale of cotton-seed, there is little cause to marvel at there being a cry about worn-out cotton lands.

In this connection, it is well to remember that the lint takes very little fertility from the soil, but that the seed draw very heavily upon the land's richness; it is in reference to cotton-seed and its products that the above statements are directed.

If it pays the northern farmer to ship cotton-seed products to his cattle-feeding pens, it will pay the southern farmer to use them when he does not have to ship them. If it pays the European farmer to carry them across the Atlantic to his feed yards, it will pay the southern farmer to use them at home.

Only 5.7 per cent of the entire area of the south is in cotton, yet that small portion of its area supplies 59 per cent of the world's cotton; this is the statement of a bulletin of the State of Tennessee published in April, 1914. If the entire supply of the world were to come from the south, only about 10 per cent of its lands would be under cultivation. There are millions upon millions of acres of idle agricultural land that could be used to cultivate feed crops, or used as pasture. Cattle can be grown on these pastures, and fattened upon the feed crops. The cotton-seed products can be fed at home and the fertility of the lands be kept up, instead of being used to increase the value of northern and European acres.

It would be well if a maxim from dozens of the bulletins of the United States Department of Agriculture—a maxim that occurs in almost every good book on farming—a maxim that is reflected in the amount of money that manufacturers are putting into making manure spreaders, and that northern farmers are buying and finding profitable—a maxim that has been almost like a proverb among European farmers for centuries—it would be well if southwestern and western farmers would adopt it into their every day farm methods—this in the maxim: "No man can maintain the fertility of his farm without the constant feeding of live-stock upon it."

Fertilizing Value of Feeds

It may help to realize the value of the fertilizing elements in feeds, in the forms of manures, by calling attention to the commercial value of these fertilizing elements in the feeds consumed by the cattle in the 267 tests herein treated. The figures are as follows:

South.....	\$9,047.90
North.....	7,828.41
East.....	5,135.49
West.....	10,459.52
Total.....	\$32,471.32

This is considerably more than half the cost of the feeds used. The values above given are based on the Fertilizing Values in Feeds as shown in the tables in W. A. Henry's book on Feeds and Feeding on pages 582 to 589. It is well, however, to point out that as the amount of feeds used in the south was much less, per steer, than were used in the north, it would not be expected that the fertilizing values would be as great, per steer, in the south as they were in the north. The value assigned to

the fertilizing elements in feeds are their fair average commercial value, as follows: Nitrogen, 18 cents per pound; potash and phosphate, each 5 cents per pound.

	SOUTH		NORTH		EAST		WEST	
	Per Head	Per 100 Pounds Gain	Per Head	Per 100 Pounds Gain	Per Head	Per 100 Pounds Gain	Per Head	Per 100 Pounds Gain
Cost of Gains.....	\$12.33	\$5.34	\$30.71	\$9.08	\$18.25	\$10.86	\$20.24	\$8.19
Fertilizer Value.....	8.65	3.76	17.93	5.32	13.27	7.84	11.08	4.44
Cost, Less Fertilizer Value.....	3.62	1.58	12.78	3.76	4.98	3.02	9.16	3.75

The fertilizing values given above represent what it is possible to return to the land by feeding cattle, and with proper care of the manures. They mean just that much to the crop of succeeding years. They mean the difference between keeping up the land to its highest state of fertility and production, and seeing the lands degenerate till their owners begin to inquire, "What can we do to restore our worn-out land?" They mean the difference between lands that are hard to cultivate, and lands that are mellow and easy to till. They mean the difference between lands that allow moisture to evaporate with much readiness, and lands that hold moisture very tenaciously. They mean (in sections where alkaline water has to be used for irrigation), the difference between hard, crusty soils and a stunted crop, and mellow soils with better crops.

It will not require but a few years to demonstrate to any practical farmer that, from the standpoint of moisture alone, an abundance of manure on land is worth more than artesian wells, though it is frankly said irrigation is most desirable if the expense attendant upon it is not too excessive for the crops raised.

But the great fact for the farmer-feeder is that when the manure is returned to his land, little or nothing of value has been taken from his farm; whereas, if he sells his crops, he is rapidly disposing of his farm, and in a few years he will have little left but "worn-out land".

The figures given above showing the cost of feeding cattle, after fertilizing values are returned to the land, are not entirely legitimate; they rather show how much of the fertility of his lands he has sold in selling cattle, as compared to what he would sell in putting his crops on the market. It is, however, very different when the southern farmer sends his land's fertility to the north and to Europe to increase the value of those acres and deplete the lands of the south. A motto ought to be: "Feed southern feeds to southern live-stock," and a companion one, "Don't send the fertility of southern acres to enrich northern and European fields."

Conclusion

This entire booklet is one set of facts and conclusions. It is practically incapable of being summarized. But the one broad, new fact that has been brought to the attention of the public is the direct, positive and always present influence of climate on the cost of making gains in fattening cattle, or, in fact, in raising cattle. This big, new fact inevitably points to the south, and particularly to the western or drier portion of the south as the great beef-producing section of the United States.

Explanation of Cuts 1 to 7

In cuts 1 to 7 are presented the detailed figures and tables on which the statements and conclusions already expressed are based. These tables cover ten years of feeding tests in thirteen States—a few antedating these ten years. Every available published feeding test has been used, where the reports were sufficiently full to be tabulated. Sometimes there were certain items in the published reports that were omitted that had to be calculated from other items that were given, e. g., the total pounds of feed, per steer, from the pounds fed per day. Sometimes the current cost of feeds were not given; again, the cost of making gains were shown if feeds had been at certain varied prices.

In cuts 1 to 7 the same number of pounds of feed are given as was published in the State reports, but in all cases the local prices were disregarded, and the prices used that are given in the Table of General Data. Calculations have not been carried into decimals, and in the very extended calculations some minor errors may have occurred, but they are so trivial that they will not affect in any way the general results already stated.

There are four groups of tests. The southern group includes Alabama, Mississippi and Texas; the northern group includes Illinois, Indiana and Michigan; the eastern group includes North Carolina, Tennessee and Virginia; the western group includes Kansas, Missouri, Nebraska, South Dakota and Washington. The tests in each group are, for convenience, numbered consecutively under the heading, "Group No."

On the left end of the table for each group are columns showing (1) test number which corresponds to the one given under the head "Group No.," (2) the length in days of the test; (3) the date of the test; (4) the number of the State bulletin from which the test was taken.

To the right of these columns, running along the top of these tables, are four rows of figures. In the uppermost row is found both the "Group No." of the test and the number of cattle used in each particular test; the next three rows of figures contain (1) the average initial weight of the cattle, (2) the average gain per head, and (3) the average gain per day. Below the heavy line is found the number of pounds of the different kinds of feeds used per steer in the different tests. Beneath the heavy line running under the statement of the pounds of feeds used, is the cost of these feeds per steer according to the prices in the Table of General Data. Below the heavy line running under the cost of feeds, is the cost, per head, and per 100 pounds of gain, for each test.

The extreme right column gives the averages for each group of tests. Averages heretofore given cover all groups in cuts 1 to 7.

USES OF FIGURES AND TABLES IN CUTS 1 TO 7.

The value of the 47 different kinds of feeds used in these tests can be studied in detail in these tables by the practical feeder—studied with reference to season, location, cost and from any other angle. This study will relieve the necessity for unnecessary and sometimes expensive experiments in feeding, for the very facts sought in these experiments are contained in these tables. Among the things that will become readily apparent in the study of these tables is that silage, particularly in large quantities, almost invariably reduces the cost of gains; that hay, cotton-seed hulls and other dry roughages add to the expense of gains; that whole grain is more expensive than meals, that where meals are used there are no hogs fattened with cattle. But the facts that may be gained by the study of these tables are so numerous and valuable that no feeder or farmer can afford to consider them as "mere dry figures and tables."

These tables furnish, for the first time, in a form that makes a comparison possible, the accumulated knowledge of feeding tests from the whole country. They are averages, and do not represent the lowest cost of making gains, but from them the practical feeder and farmer can get the knowledge that will enable him to make the cheapest gains.

EXPLANATORY DATA		CUT NO. 1										SOUTHERN GROUP										GROUP																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																
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CUT NO 6 WESTERN GROUP

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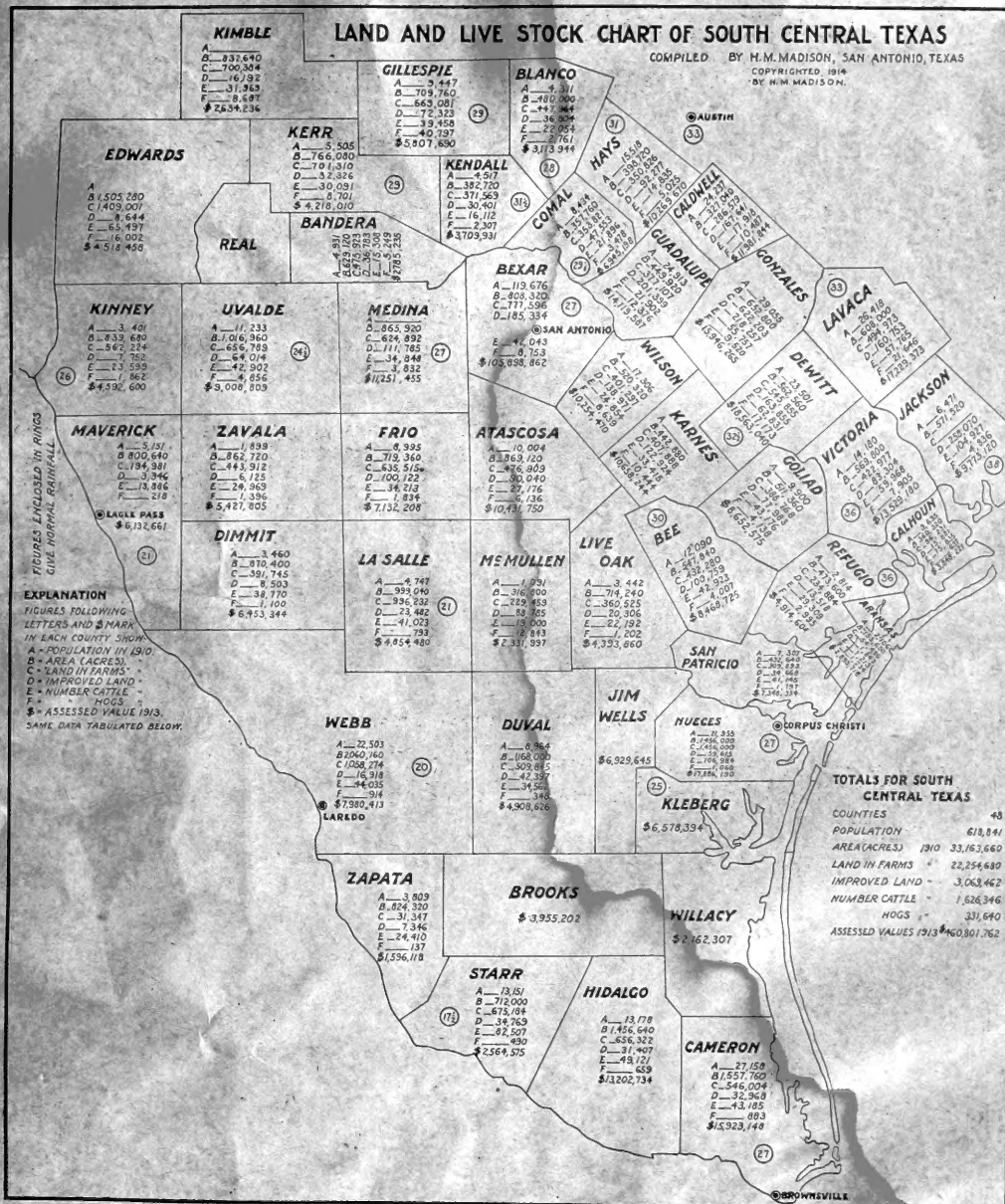
CUT NO 7 WESTERN CROUP

YEAR		MONTH		DAY		WIND		TEMP		HUMID		PRESS		WIND		TEMP		HUMID		PRESS	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122
123	124	125	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144
145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161	162	163	164	165	166
167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188
189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210
211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232
233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254
255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276
277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298
299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320
321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342
343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364
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387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408
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475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496
497	498	499	500	501	502	503	504	505	506												

INVESTIGATOR		DATE		TIME		PLACE		COUNTRY		CITY		STATE		COUNTY		ZIP		LAT		LONG		ELEV	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24
101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124
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173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196
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317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340
341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364
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413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436
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581	582	583	584	585	586	587	588	589	590	591	592	593	594	595	596	597	598	599	600	601	602	603	604
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629	630	631	632	633	634	635	636	637	638	639	640	641	642	643	644	645	646	647	648	649	650	651	652
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677	678	679	680	681	682	683	684	685	686	687	688	689	690	691	692	693	694	695	696	697	698	699	700
701	702	703	704	705	706	707	708	709	710	711	712	713	714	715	716	717	718	719	720	721	722	723	724
725	726	727	728	729	730	731	732	733	734	735	736	737	738	739	740	741	742	743	744	745	746	747	748
749	750	751	752	753	754	755	756	757	758	759	760	761	762	763	764	765	766	767	768	769	770	771	772
773	774	775	776	777	778	779	780	781	782	783	784	785	786	787	788	789	790	791	792	793	794	795	796
797	798	799	800	801	802	803	804	805	806	807	808	809	810	811	812	813	814	815	816	817	818	819	820
821	822	823	824	825	826	827	828	829	830	831	832	833	834	835	836	837	838	839	840	841	842	843	844
845	846	847	848	849	850	851	852	853	854	855	856	857	858	859	860	861	862	863	864	865	866	867	868
869	870	871	872	873	874	875	876	877	878	879	880	881	882	883	884	885	886	887	888	889	890	891	892
893	894	895	896	897	898	899	900	901	902	903	904	905	906	907	908	909	910	911	912	913	914	915	916
917	918	919	920	921	922	923	924	925	926	927	928	929	930	931	932	933	934	935	936	937	938	939	940
941	942	943	944	945	946	947	948	949	950	951	952	953	954	955	956	957	958	959	960	961	962	963	964
965	966	967	968	969	970	971	972	973	974	975	976	977	978	979	980	981	982	983	984	985	986	987	988
989	990	991	992	993	994	995	996	997	998	999	1000	1001	1002	1003	1004	1005	1006	1007	1008	1009	1010	1011	1012
1013	1014	1015	1016	1017	1018	1019	1020	1021	1022	1023	1024	1025	1026	1027	1028	1029	1030	1031	1032	1033	1034	1035	1036
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1085	1086	1087	1088	1089	1090	1091	1092	1093	1094	1095	1096	1097	1098	1099	1100	1101	1102	1103	1104	1105	1106	1107	1108
1109	1110	1111	1112	1113	1114	1115	1116	1117	1118	1119	1120	1121	1122										

LAND AND LIVE STOCK CHART OF SOUTH CENTRAL TEXAS

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THE purpose of this booklet is to give accurate and authentic information about feeding live stock in the south as compared to other sections of the country. Facts appear that have never before been published. These facts open the way for enlarged agricultural industry, more successful farming, and the broadest and safest basis for colonizing virgin lands—to make idle acres contribute to the food supplies the world now so badly needs. These facts point to added profits to the farmer and feeder of the south, and constitute an open invitation to use the low priced land, the climatic assets and feeding economy of the south. Data about dairying, hog feeding and other live stock and feed raising is in course of preparation, and will be published from time to time, information about which can be obtained from the author. Recipients of this booklet may obtain added copies or have them mailed postpaid to any address for 10 cents each.

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